BRANDEIS SAYS

Counsel for Commercial Bodies Declares Remedy Lies Not in Increased Rates.

DECLARES NEW METHODS ARE PRIME ESSENTIAL

Trouble Lies Within and Not Without, Is His Assertion Made in Brief.

WASHINGTON, Jan. 2.-Higher standards of efficiency, not increased freight charges, are the paramount needs today This proposition of American railways. is the essence of the brief filed today with the interstate commerce commission by Louis Brandels of Boston, counsel for · the traffic commission of commercial organizations of the Atlantic seaboard in the investigation of the commission into the proposed advance in freight rates in official classification territory-that part of the country east of the Mississippi and north of the Ohlo and Potomac rivers. Railroad managers, Mr. Brandois contends in an effort to meet existing needs,

should not look without, but within, "If their net income is insufficient," he says, "the proper remedy is not higher rates, resulting in higher costs and lessened business, but scientific management resulting in lower costs, in higher wages and increased business.

Advanced Methods Needed.

Advanced Methods Needed.

"If their credit is impaired, the proper remedy is not to apply the delusive stimulant of higher rates, but to strengthen their organizations by introducing advanced methods and eliminating questionable practices. Thus they will maintain credit by deserving it."

The proposed advances by the lines in efficial classification territory would affect only the class rates. The total freight tonnage of the lines for the calendar year 1909 was 626.321.975. Less than 8 per cent of this moved under class railes, yet of the freight revenue of their rallways for 1909, nearly 22 per cent (\$103.271.823) was derived from class rates. These rates govern in the shipment of more than \$400 articles of commerce, including most of the necessities of life and articles of competitive commerce. The proposed increases vary from 8 per cent to 29 per cent, averaging approximately 16 per cent.

Says Roads Have Failed.

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As to Credit.

As to Credit.

The contention of the railroads that greater income is imperative in order to secure needed new capital for extensions and improvements, is met by the assertion that 'if the credit of American railroads is in any respect impaired, the impairment is due either to the unwarrantable attacks made upon it by the railroads and their associates, or to their individual mismanagement, and that it is not the result of any necessary increase in operating expenses or of government regulation."

is not the result of any necessary increase in operating expenses or of government regulation."

As another reason for the impairment of the credit of railroads—if such impairment exists—it is pointed out that the car repair graft of the Illinois Central, the embezzlement of the treasurer of the Big Four, the graft on the Pennsylvania and Baltimore & Ohio, the Chicago & Alton scandal, following the great insurance scandals, "necessarily shake confidence, particularly as the controlling financial powers are largely the same in the railroads and the insurance companies."

"If any general distrust of railway investments exists, its cause will be found not in the increased burdens imposed by wage advances, or by government regulation, but in a distrust of the purposes and judgment of those who control and manage the great railroad properties," says the answer.

EXPRESS RATES REDUCED

Iowa Railroad Commission Orders Ma terial Cut in Tariffs.

terial Cut in Tariffs.

DES MOINES, Jan. 2.—The Iowa railroad commission today ordered a reduction of from 5 to 20 cents per 106 pounds
in maximum express rates for interstate
shipments by the Adams, American,
Great Northern, Pacific, United States
and Wells Fargo Express companies.

The commission holds that the express companies doing business in Iowa
are taking "an excessive and unconscionable profit." It holds that 50 per
cent of the sum of local charges of express companies is a fair and reasonable
charge for a joint rate, and after March
30 such shall be the basis of joint rates
in Iowa. The commission holds there
are many discriminations in the express
business. The decisions follow the complaints by Attorney General Blers, the
Iowa Farmers' association and E. G.
Hiegly, a northwestern Iowa merchant.

MAY GET UNION STATION

Murray Commercial Club to Outline Plans to Railway Companies.

Plans to Railway Companies.

That there is a possibility of Murray getting a union station is the assurance given by President James W. McHenry of the Murray Commercial club. McHenry said Monday morning that the question had been carefully considered and that, inasmuch as the depot of the Denyer & Rio Grande and Western Pacific is more than a half mile from the center of the city, the railway companies should give the proposition favorable consideration. Since the putting of the station of the Denyer & Rio Grande on Eddins street this company's freight traffic has fallen off some to the Oregon Short Line, its depot being within one block of the business district.

McHenry said that a committee from the Commercial clab will meet shortly with the heads of the three railroad com-

Sarsaparilla

Cures all blood humors, all eruptions, clears the complexion, creates an appetite, aids digestion, relieves that tired feeling, gives vigor and vim.

Get it today in usual liquid form of chorolated tablets called Sarsatabs.

panies and outline the plan for a union station.

Long in Railroad Service.

Long in Railroad Service,

CHICAGO, Jan. 2.—John W. Cowhey, head freight checker for the Illinois Central railroad at South Water street, was forced to retire with the old year, after having spent forty-six years and three months in the employ of the company. During that time he held but one position—that of freight checker, Cowhey who is 72 years old, cried when told he must resign and accept a pension.

"I still can work. I am able to do as much as ever I did. Please let me stay," he pleaded. "The old freight house is the only place where I am happy. I won't know what to do if I have to sit at home all day."

Before he would write out his resignation, he secured a monthly hass good on the suburban trains of the road, so that he can ride down to the freight house whenever he gets lonesome.

May Require Express Delivery.

May Require Express Delivery.

JEFFERSON CITY, Mo., Jan. 2.—Free delivery of express packages to every part of towns and cities in Missouri that have a population of more than 5000 persons will be compulsory if a bill being prepared by the railrond and warehouse commissioners is passed by the legislather proposed bill will give the commissioners power to force the express companies to make free delivery. Under the proposed act express must be delivered to recently annexed sections of Kansas City and St. Louis. This is not done now.

Injured Engineer Is Hero.

Injured Engineer Is Hero.

POTTSVILLE, Pa., Jan. 2.—His skull fractured by coming in contact with a water plug as he leaned out of the cab of his engine, Martin Diefenderfer, a Philadelphia & Reading railroad passenger engineer retained his senses long enough to bring his train to a standstill at the regular stopping place at the Middleport station, a distance of 400 feet and then dropped over unconscious. His condition is serious.

The busiest and mightiest little

Says Roads Have Failed.

Mr. Brandels indicates that he considers the great question involved in the investigation to be the statement of President Willard of the Baltimore & Ohio, that "the tendency of rates will be to continue gward"—that is, that their will be a progressive increase in rates.

The law places the burden of proof of the reasonableness of the proposed advances on the railroads. Mr. Brandels under the best did with the reasonableness of the proposed advances on the railroads of mayor failed without for the winter burden of proof leave failed so completely that the application of the railroads for approval of the proposed increases in class rates are responsible. Mr. Brandels urges that ne evidence was presented to sustain the contention: that no increase in any elast rate properly can be made without giving the slibrers an opportunity to be heard and that the pending increases were fixed without affording the shippers such an opportunity, he argues.

As to the arguments that the railroads need additional revenues on account of required increases in wages. Mr. Brandels under the propositions:

First—Some railroads, at least, do not need additional revenues on account of required increases in wages. Mr. Brandels under the propositions:

First—Some railroads at least, do not need additional incomes is due to causes other than wage increases or acts of congress.

Third—Every railroad which is properly undertaken and financed can meet any existing needs without rate increases, through the introduction of scientific management.

In support of these propositions facts and figures from official reports of the railroads themselves are cited by Mr.

The contention of the railroads that the individual throads the reasonable and the properly of the propositions of the railroads and princes of the properly of these propositions facts and figures from official reports of the railroads themselves are cited by Mr.

The contention of the railroads that the introduction of scientific management.

The contention o

NEW YORK. Jan 2.—A dozen or more alienists will be called to the stand to-morrow in Jersey City when James J. Gallagher, who wounded Mayor Gaynor is arraigned for trial on an indictment charging him with the shooting with intent to kill William H. Edwards, commissioner of street cleaning.

It seems certain that the experts will pronounce Gallagher insane, though a difference of opinion over the exact nature of his mental affliction is expected.

If adjudged insane, Gallagher will be committed to an insane asylum; if not trial on the indictment will proceed.

WOOD'S HOLE. Mass., Jan. 2.—Lying broadside to on the Vineyard sound side of Pasque Island, one of the Elizabeth group, in fog so dense that life-savers dare not attempt to reach her until daylight, an unidentified steamer was discovered late this afternoon. Her presence was made known by her distress signals.

Hood's PROVO'S UNION

Pioneer Tells of Arrival of First Passenger Train Thirtyseven Years Ago.

BANQUET IS GIVEN AND ADDRESSES MADE

Citizens of Prove Join With the Railway Officials in Celebrating Event.

"I stood within two blocks of this spo thirty-seven years ago last August and helped to celebrate the arrival of the first passenger train into Provo. Brigham Young, John Taylor and other leading men of Utah of that time were present We thought that it was a great cele

We thought that it was a great celebration, and it was for those days, but it was nothing compared to this."

The speaker was S. S. Jones, a pionear resident of Provo, and the statement was made Monday while Jones was one of a crowd of almost 1000 Provo citizens who had met to celebrate the opening of the new \$40,000 union station of the Denver & Rio Grande and the Salt Lake route in that city.

The exercises commenced at 10:30 clock, with music by the Provo band of twenty pieces. Despite the fact that the weather was extremely cold, the bigrowd remained close to the rear of the private car of General Superintendent J. C. Dailey, from which the speeches were nade.

made.
Former Mayor Thomas N. Taylor acted as master of ceremonies and introduced as the first speaker Mayor W. H. Ray, who said, in part:
"Words are inadequate to express the pride and gratification I feel at this moment in being permitted to take part in the dedicatory exercises of this magnificent structure. The two great rallway systems that have jointly erected this building have done so with a knowledge that Provo has before her a great future.

Good Word for Railroads.

The busiest and mightiest little thing that ever was made is Chamberlain's Stomach and Liver Tablets. They do the work whenever you require their aid. These tablets change weakness into strength, listlessness into energy, gloominess into joyousness. Their action is so gentle one don't realize they have taken a purgative. Sold by all dealers.

Held, engraver, Now 10 E. Second South, Kenvon Hotel Building.

Lobster Club Winner of Chief Parade

LOBSTER CLUB WINNER OF CHIEF PRIZE OF PARADE

PHILADELPHIA Jan. 2.—Rain and fog did not deter the people of this city and surrounding towns from turning out to see the Shouters, parade the average of a province of which will not only show a justification for their present examples and surrounding towns from turning out to see the Shouters, parade the average of the sear future.

Thanks Newspaper Men.

one in the near future.

Thanks Newspaper Men.

Thanks Newspaper Men.

"And now there are some other gentlemen that I wish to thank, and a finer lot of fellows never drew the breath of life or stole fruit from a Provo bench strawberry patch. I have in mind the newspaper men of the state, who send out to the world stories of interest that help to call attention to our great state. I feel that they have done their share in securing for Provo this union depot, and wish to say that the gates of our city are always open to them and that we will be glad to welcome them upon all eccasions, when either business or pleasure calls upon them to be with us."

Mayor Ray was followed by Col. I. A. Benton, general agent of the passenger department of the Denver & Rio Grande, who congratulated the people of Provo on their push and progress.

George Poulson, president of the Provo City council, welcomed the visitors and thanked the railroad companies for having made it possible for Provo to have a union station its citizens may be proud of. R. Irvine, Jr., had a few words of boost for Provo and thanks to the railroads.

Double Track.

Double Track.

Give Toasts. Clove delivered a short address of wel-ome, after which toasts were responded

Thousands

Have found by experience that

Coffee is a false friend.

One can Depend on

POSTUM

The pleasant invigoration of this famous fooddrink warms and cheers. Postum contains no drugs. It helps where coffee hurts.

"There's a Reason"

Postum Cereal Company, Ltd., Battle Creek, Mich.

"The Liver Pills act So Naturally and Easily."

Such a statement, coming from the cashier of a bank, shows what confidence responsible people have in these pills. Mr. A. L. Wilson after trying them wrote:

"I have used Dr. Miles' Nerve and Liver Pills and also your Anti-Pain Pills, on myself, with good results. The Liver Pills act so naturally and so easily that I scarcely know that I have taken a pill. Frequently being troubled with headache I take an Anti-Pain Pill and get immediate relief in every case."

A. L. Wilson, Sparta, Ill. Mr. Wilson was for a number of years cashier of the First National Bank of Sparta.

Dr. Miles' Nerve and Liver Pills

are different from others. Many kinds of liver pills are "impossible" after one trial on account of their harshness. Dr. Miles' Nerve and Liver Pills do not act by sheer force but in an easy, natural way, without griping or undue irritation. They are not habit forming.

If the first bottle falls to benefit, your druggist will return the price. Ask him. MILES MEDICAL CO., Elkhart, Ind.

to as follows: "The History and Growth of Prove," Judge J. E. Booth; "Provo as an Educational Center," Prof. J. M. Jensen, "The Churches and Fraternal Organizations of Prove," Prof. S. H. Goodman, "Our Commercial Life," L. O. Tafta, "The Railroads," J. C. Dailey; "The Mining Industry," J. Will Knight, "Manufacturing Industries," George A. Startup,
W. D. Roberts and Prof. A. C. Lund kept the 106 guests in a happy mood for a quarter of an hour with new stories, Following, there was a general expression of good will on all sides, and the visiting railroad men and others left for Salt Lake City.

Among the railroad men present at the celebration were J. C. Dailey, general superintendent of the D. & R. G., Col. I. A. Benton, general agent, Santa Fe. Edmund R. Leis, traveling passenger agent, Santa Fe; R. W. Flandro, commercial freight agent, D. & R. G., J. H. Davis, general agent, Colorado Midland; Adolph Drahos, traveling freight agent, D. & R. G.; J. G. Doolittle, general agent, Bock Island; J. W. Walton, passenger agent, Burlington, Clyde Hogsett, traveling freight agent, Missouri Pacific, A. W. Randall, traveling freight and passenger agent, Rock Island; H. A. Willie, traveling freight agent, Wabash, and F. M. Miller, soliciting agent,

WILL BUILD INTO CITY

Oregon Short Line Preparing to Compete With Rapid Transit.

special to the Tribune. Special to the Tribune.

BRIGHAM CITY, Jan. 2—It has been rumored that the Oregon Short Line Railroad company is contemplating the construction of a road from the depot up Porest street to Main street.

Representatives of the company were to have appeared before the city council Wednesday night to ask for a franchise. The matter was not brought up. however.

chise. The matter was not brought up, however.

The ftan of the railroad company will be to compete wit hithe Ogden Rapid Transit company, operating between Ogden and this city. If the proposition goes through the Oregon Short Line like will occur house, we wish motor. y will operate hourly service cars, between this city and Ogder

Earthquake in Asia Minor.

CONSTANTINOPLE, Jan. 2—A strong arthquake shock at Burss, in Asia Minor, Saturday damaged the cupola of No lives were lost, but many houses were partially wrecked.

The Army of Constipation



Genuine must bear Signature

BOTH PHONES 17L

Federal Coal Co.

Has the only coal yard in the west with a CONCRETE FLOOR. Coal handled from this floor must

Clean Coal

essarily be

Exclusive agents for Kemmere: and Gunn-Quealy Rock Springs. 'COAL WHEN YOU WANT IT." Office 160 Main Street Yards 8th South and 2nd West St. P. J. MORAN, General Manager. T. J. O'BRIEN, General Sales Agent.

Get Exhilaration And Energy From Your Bath

HAND

National Bank of the Republic A thoroughly modern savings depart-ment conducted in connection with this bank. Safe deposit boxes for rent. U. S. It cleanses and refreshes the skin, lets the

pores breathe, removes dead cuticle
and stimulates circulation,

Alt Grocers and Druggists

"The machine Mr. atcusant uses and the same one in which he won second prize, in the international cup race at quainted but two days,



TODAY

THE FIRST DAY OF THE FIRST **GREAT SALE OF 1911**

Cohn's Tremendous Semi-Annual Clearance Begins This Morning With the Greatest Offers in Strictly High-Grade. Seasonable Merchandise Ever Placed at the Disposal of the Women of This City.

Reductions are deep and decisive. They mean but one thing, "CLEAR-ANCE," and no matter what the cost, no matter what the value, prices have been placed low enough to insure immediate disposal.

The entire tremendous stock is included—everything goes. Come today and choose your winter apparel at prices that mean savings too important to overlook.

Today we mention just a few of the hundreds of offers we're makingjust to show you the true importance of the Cohn Semi-Annual Clearance Sale announcement. INFANTS' BROADCLOTH COATS-A splendid line of these neat, dressy little coats, of fine

quality broadcloth, finished with velvet collars and cuffs, trimmed effectively with contache braid; colors included are navy, rose, reseda, Copenhagen and brown; sizes 2 to 5 years; worth to \$5.95 each. Choose TAFFETA SILK PETTICOATS, 100 OF 'EM-In the very finest quality soft taffeta; tailored,

accordeon pleated and ruffle trimmed flounces with dust ruffle; colors embraced are black, green, black and green, cerise and green, rose, green and blue, reseda and brown: worth \$7.50 and \$9.50 each. Choose at only FUR SCARFS-Best selected skins; Isabella and sable opossum; sixty-inch length; heavy

satin lined; worth \$7 and \$10 each. Choose at only GUARANTEED SILK PETTICOATS-The famous S. H. & M. petticoats; absolutely guaranteed for three months from date of purchase; all styles of elegant ruffles; black

HEATHERBLOOM PETTICOATS; splendid line of fine quality imitation heatherbloom petticoats; tailored and ruffled flounces; worth to \$1.00 each. Choice

COLORED OIL CLOTH-Best quality GERMAN BLANKET ROBING-Elegant patterns; best quality; worth 45c a yard; 19c EMBROIDERED DOMET FLANNELSwhite and colored; very special, a yard. 121/20 MADRAS CROSS STRIPE CURTAINS-Splendid \$2.00 FINE NAINSOOKS_45-inch width; regular 221/2C 40c quality; this sale, a yard..... BED SPREADS-Best grades sold at \$1.50 each; choose now at only...........98c 45-inch size; very special, at only 121/2C BLEACHED PEPPERELL PILLOWS-BLEACHED TURKISH TOWELS-

BLEACHED PEPPERELL SHEETING-90-inch width; worth 35c 261/2C AMOSKEAG APRON GINGHAMS-The kind every one knows; very special, at, a yard..... 72 BY 90 SHEETS-The regular 50c grade; special, during this sale, at ... HEMSTITCHED SHEETS-Size 81 by 90; the Belfago make, the splendid quality of which is known to all; special 75c PEQUOT SHEETS-Size 81 by 90; very special, at only PEQUOT PILLOW CASES-Very special during this great clearance sale at HUCK TOWELS-Finest linen; scalloped design; worth 40c; very special ALL LINEN CRASH—The regular 121/2e grade; elearance sale price......

OXBROOK LINEN HUCK TOWELSsize 21 by 43; worth 75c; extra special.... HUCK TOWELS-Regular 1214c grade; this sale they're yours at only 71/2C AUSTRIAN LINEN SCARFS-Drawn work and hemstitched; worth

COTTON CLUNY SCARFS-Beautiful patterns; worth 65c each; choose at only

ACCOUNTS SOLICITED.

TRIUMPH GLOVES-This celebrated line, best ed kid stock; colors and black; extra special, a pair CORONET GLOVES-Value known to all; \$1.00 a great offer is this, at a pair DERBY GLOVES-Best imported kid stock; & \$1.35 nized leader; unusual opportunity here, at a pair MONARCH GLOVES-This superior brand, known the world's leader in glovedom; priced in this sale at, a pair...... VASELINE-In medium and large sizes: 3c & 7c TURKISH BATH SOAP—and Jack Roset choice from either at, a cake...... Three cakes in a box; very special at, a box. 10c RAVINE ROSE AND VIOLET SOAP-RAVINA PERFUMED SOAP and Witch Hazel Tolle 10c soap; three cakes in a box; JERGEN'S TURKISH BATH SOAP-Twelve cakes in 39c a box; very special, a box PALM OLIVE SOAP-Very special, at four cakes for DIOXOGEN SOAP—Regular price, 25c a bottle; very special, a bottle..... TALCUM POWDERS—Mennen's and 19c 12½c MUCILAGE AND INKS special, per bottle 48c HOT WATER BAGS-Two-quart size, special 10 ALL LEATHER BAGS, Mesh bags and Beaded bags in this great Clearance Sale at TREMENDOUS REDUCTIONS BLACK AND WHITE TAPE-PANCY RIBBONS—Including Persians, warp prints, stripes and dots; 5 to 8 inch widths; worth to \$1.00, a yard HOSIERY AND UNDERWEAR-Entire stock at tre

and checked gingham; 21c worth 35c each; choice.....

OUTING FLANNEL GOWNS-Fine quality outling

OUTING FLANNEL GOWNS-Very finest grade out-

HAND BAGS-Black and colors; large roomy bags; worth 65c and 75c each; choice......

HAND BAGS-Fine leather bags; large size; assorted;

flannel in pink and blue stripe; worth 65c each; choice

worth \$1.25 and \$1.50 each;

Baking Powder

Absolutely Pure

ting Pays. 55 57 Post-